

Jonathan Sample

4444 Century Park South, Apt 444
Dallas, TX 75001
Cell: (214) 000-0000
jsample@sample.com

PROFESSIONAL SUMMARY

Financial executive with extensive experience building and leading teams.
Areas of expertise include:

- Strategic planning
- Business process reengineering
- Budget and cost management
- SEC reporting and governance
- Merger and acquisition integration
- Financial planning & analysis

PROFESSIONAL EXPERIENCE

Faunton Corporation, Dallas

2010 to Present

NASDAQ: FAUN. Global manufacturer of automotive accessories with \$X billion in revenue and XX,XXX employees. Acquired by Cormic in 2017.

Divisional Financial Controller—Commercial Products (2014 to Present)

Controller (\$XXX million in sales), reporting to president and dotted line to CFO.

Select Achievements

- Oversaw data analysis team in identifying \$XX million of revenue leakage.
- Led reengineering projects in Latin America, resulting in \$XX million in cost savings.
- Drove implementation of company-wide CRM process.

Director, Planning and Analysis (2010 to 2014)

Created XX-person financial planning and analysis group.

Select Achievements

- Established company-wide strategic planning process, including annual operating plans and quarterly KPIs.
- Evaluated strategic alliances, including 2 completed acquisitions.

Sander and Melbrand, New York

2003 to 2010

Preeminent professional services firm (XX,XXX employees globally).

Senior Manager, Professional Services Practice (2009 to 2010)

Advised clients on SEC filing matters and complex accounting issues.

Select Achievements

Finance expert providing advice and due diligence for the \$XX billion XYZ-ABC merger.

Senior Audit Manager (2007 to 2009)

Managed a team of audit professionals providing assurance, consulting and M&A services.

Audit Manager (2005 to 2007)

Led international teams in the global development program, a two-year, international assignment for high-potential leaders, based in Brussels.

Audit Senior (2003 to 2005)

Led teams in performing financial statement audits, IPO preparations and regulatory filings.

EDUCATION

University of Texas at Austin

B.S., Business Administration and Accounting, 2003

CERTIFICATIONS

CPA, State of Texas (Active License)

Member of the American Institute of Certified Public Accountants

Pat Sample
888 South Boulevard, Apt 2121
Phoenix, AZ, 85001
Cell (600) 600-0000 / Home (600) 000-6600
pat.sample@sample.com

PROFESSIONAL SUMMARY

- Healthcare executive with 14 years of startup and global management consulting experience
- Deep industry expertise in payors and providers
- Experience in taking a startup from idea to profitability
- Led major strategic and operational initiatives for marquee healthcare companies

PROFESSIONAL EXPERIENCE

Health Line, Phoenix

2013–Present

Healthcare IT startup founded in 2010 by a group of Harvard alumni. Its technology platform is sold to payor organizations and enables them to compare providers using proprietary analytics.

Vice President, Product Development

- Member of the executive team, reporting to the CEO; one of the first 5 employees of the firm.
- Responsible for driving growth through the commercialization of products.

Key Responsibilities

- Defined client segments and economics. Developed data-driven sales process, resulting in XX new clients.
- Drove XX product concepts into client-ready solutions.
- Developed proprietary algorithms to support measurement of client impact.
- Formed alliances with strategic partners to further sales growth, accounting for \$XX million in revenue.

Global Consulting Associates, Chicago

2009–2013

Strategy consulting group with X,XXX employees across XX offices in X countries.

Principal, Healthcare

- Led strategy, M&A, and operational improvement initiatives for leading U.S. health systems.

Select Engagements

- Program lead for the \$X billion Sensor acquisition by KNT, the 3rd largest U.S. health plan. Oversaw XX teams that identified \$XXX million in run-rate synergies.
- Program lead for 3-way health system merger to create a \$X billion statewide network in Texas.
- Led numerous strategy and business process reengineering engagements for leading healthcare companies.

Highland Partners Consulting, Dallas

2003–2009

Boutique strategy and organizational consulting firm serving Fortune 100 clients with expertise in consumer and healthcare.

Senior Associate, Strategy Consulting (2005–2009)

- Led multi-year strategy and turnaround assignments.
- Responsibility for a team of XX consultants/associates.

Associate, Talent & Organizational Consulting (2003–2005)

EDUCATION

Harvard University

MBA, 2003

Baylor University

B.A., Economics (Honors), 2001